

# Company Introduction



Radialventilator  
ZAmid<sup>®</sup>Technologie

# ZIEHL-ABEGG



## Die Königsklasse

*der Lufttechnik,  
Regeltechnik und Antriebstechnik*

# Welcome

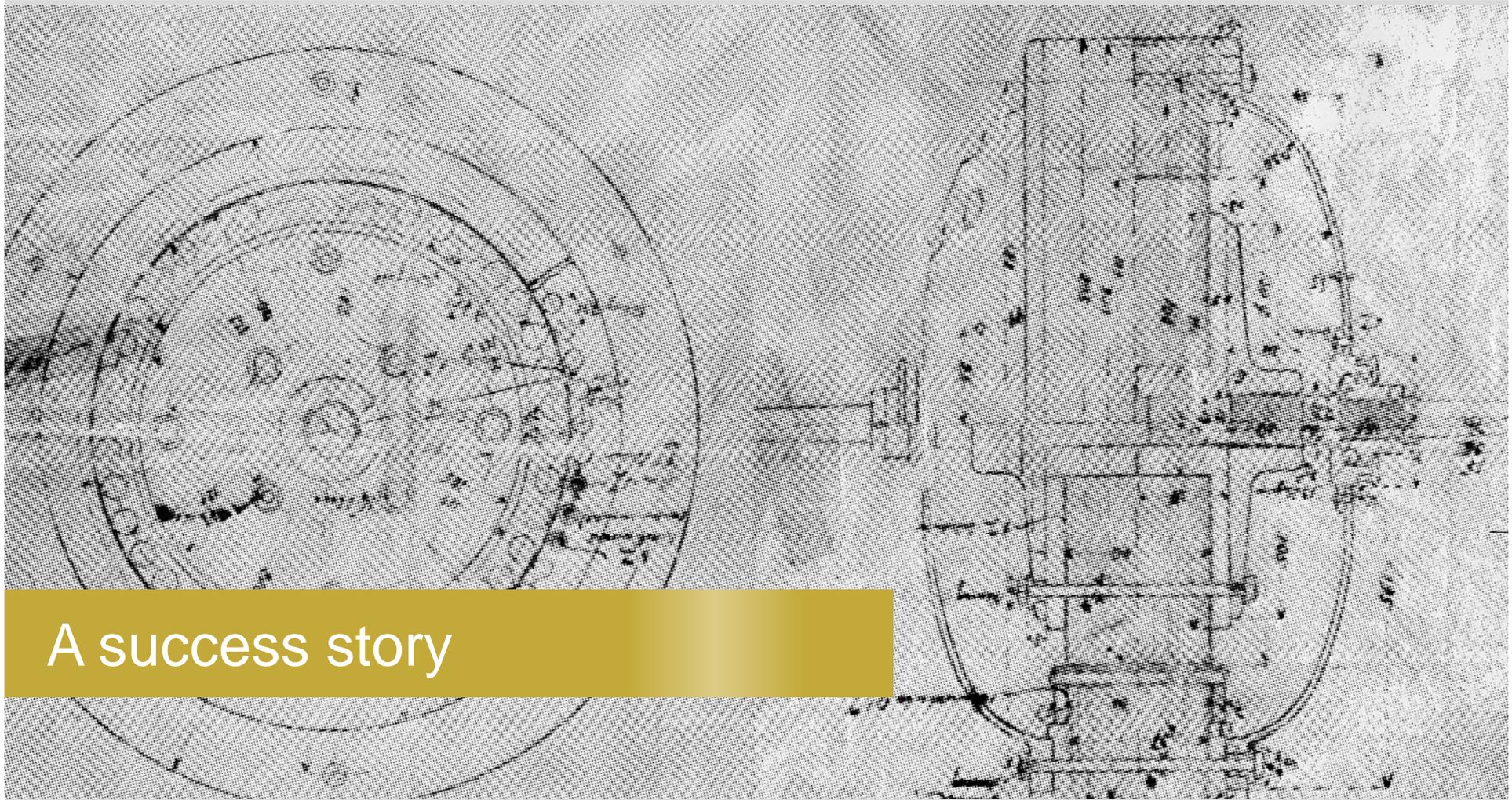
- Myanmar Guests

Nguyen Anh Tuan | ZIEHL-ABEGG SEA

# Agenda

- A success story
- The Company
- Global presence
- Business segments
- ZIEHL-ABEGG as an employer

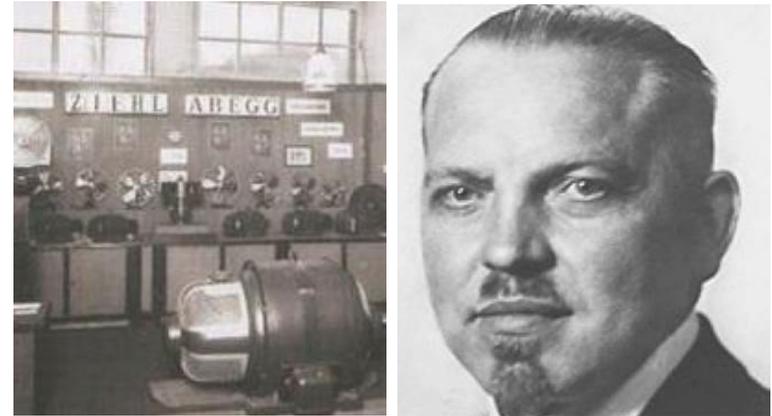




A success story

## Milestones in the Company History

- 1897 Emil Ziehl developed the first external rotor motor
- 1910 Founding of the ZIEHL-ABEGG Electricity Company in Berlin
- 1949 Rebuilding in Künzelsau
- 1957 Breakthrough with the first external rotor motor as a fan drive
- 1996 Foundation of the first international production company in Hungary (Marcali)
- 2010 Ziehl-Abegg celebrates its 100-year company anniversary
- 2013 New manufacturing site for the drive and automotive division in Germany



# The Royal League



The company

## At a glance

### A fast-growing corporate group

- Business divisions
  - Ventilation
  - Drives
  - Automotive
- Supplier relations with 109 countries
- 388 Mil. EUR annual sales in 2013
- 70% export sales
- 3.300 employees worldwide

(Status 1<sup>st</sup> half year 2014)



## Corporate structure

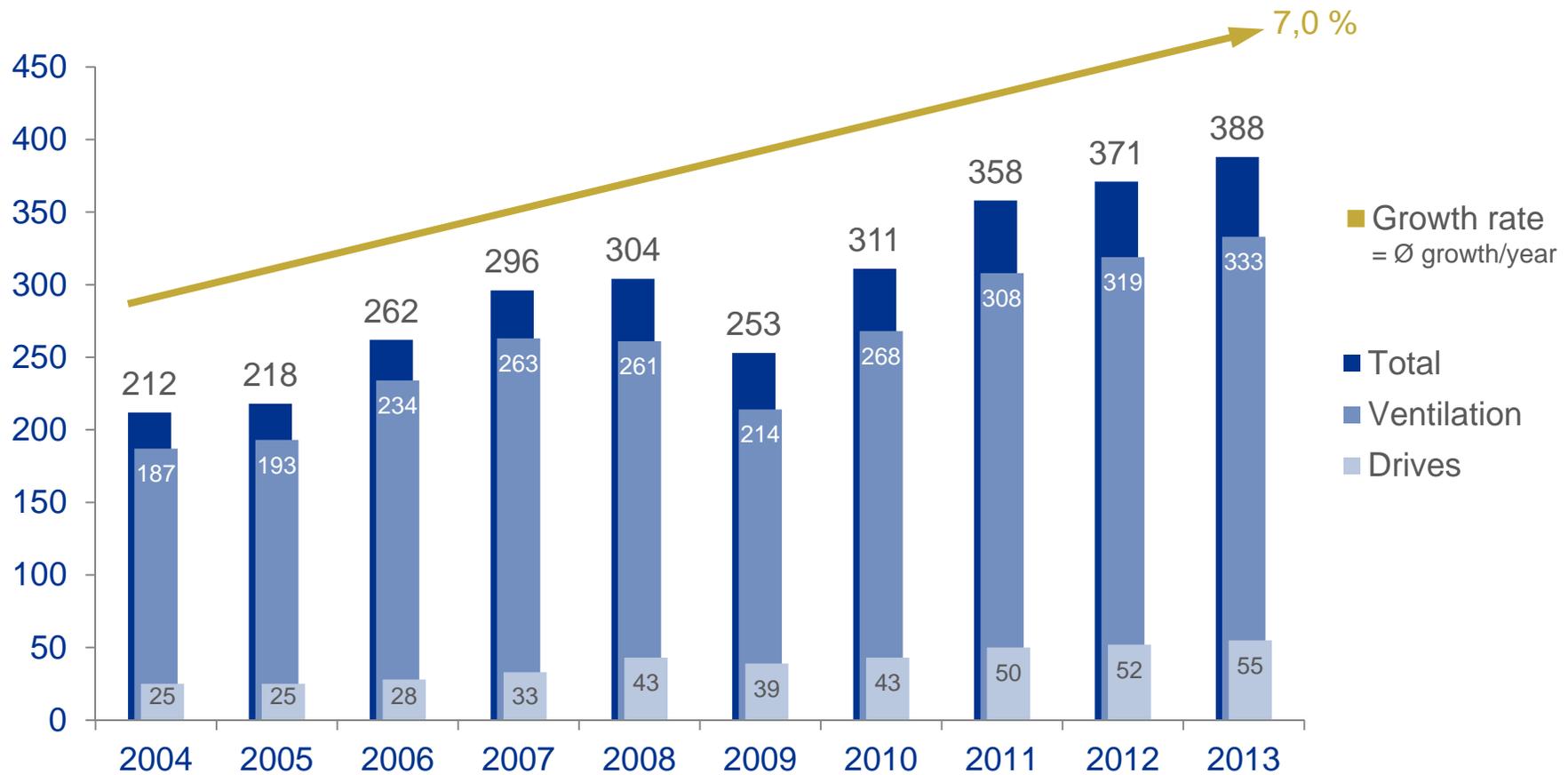
Autonomous, independent, powerful

- European stock corporation (SE)  
privately owned
- Founding year 1910
- Executive board
  - Peter Fenkl / CEO
  - Achim Curd Rägle / CFO
  - Norbert Schuster / CTO
- Chairman of the supervisory board
  - Uwe Ziehl



# Sales growth of the ZIEHL-ABEGG-Group

Sales in Mil. EUR





Global presence

# ZIEHL-ABEGG worldwide

27 Companies | 16 Production centers | 86 Sales offices |

36 Global representations | Global relationships with 109 countries



# Production centers Germany

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## Head Office Künzelsau

- Company management and administration
- Core competence
  - Main administration with research and development
  - Production site for drive and control technology
- 710 employees (plus more than 120 apprentices)



<b>Floor space</b>	24,700 m <sup>2</sup>
Production	8,200 m <sup>2</sup>



## Production Site Künzelsau II

- Location since 2000
- Core competence
  - ECblue manufacturing centre
- 120 employees



<b>Floor space</b>	8,085 m <sup>2</sup>
Production	4,362 m <sup>2</sup>



# Production Site Bieringen

- Location since 1965
- Core competence
  - Production and assembly of axial fans
  - Aluminium die-cast production
- 550 employees



<b>Floor space</b>	27,084 m <sup>2</sup>
Production	17,535 m <sup>2</sup>



# Production Site Gewerbepark Hohenlohe

- Location since 2002
- Core competence
  - Production of centrifugal fans, cross-flow fans and process-air fans
  - Automated sheet metal work and welding technology
- New plant for Drive technology and Automotive
  - investment volume: 27 Mio. Euro
- more than 450 employees



		
<b>Floor space</b>	<b>27,200 m<sup>2</sup></b>	
Production	17,400 m <sup>2</sup>	

# Production centers Europe (excl. Germany)

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# Production centers America

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# Production centers Asia

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Business segments

# Segment overview



# Ventilation: overview





ZIEHL-ABEGG as an employer

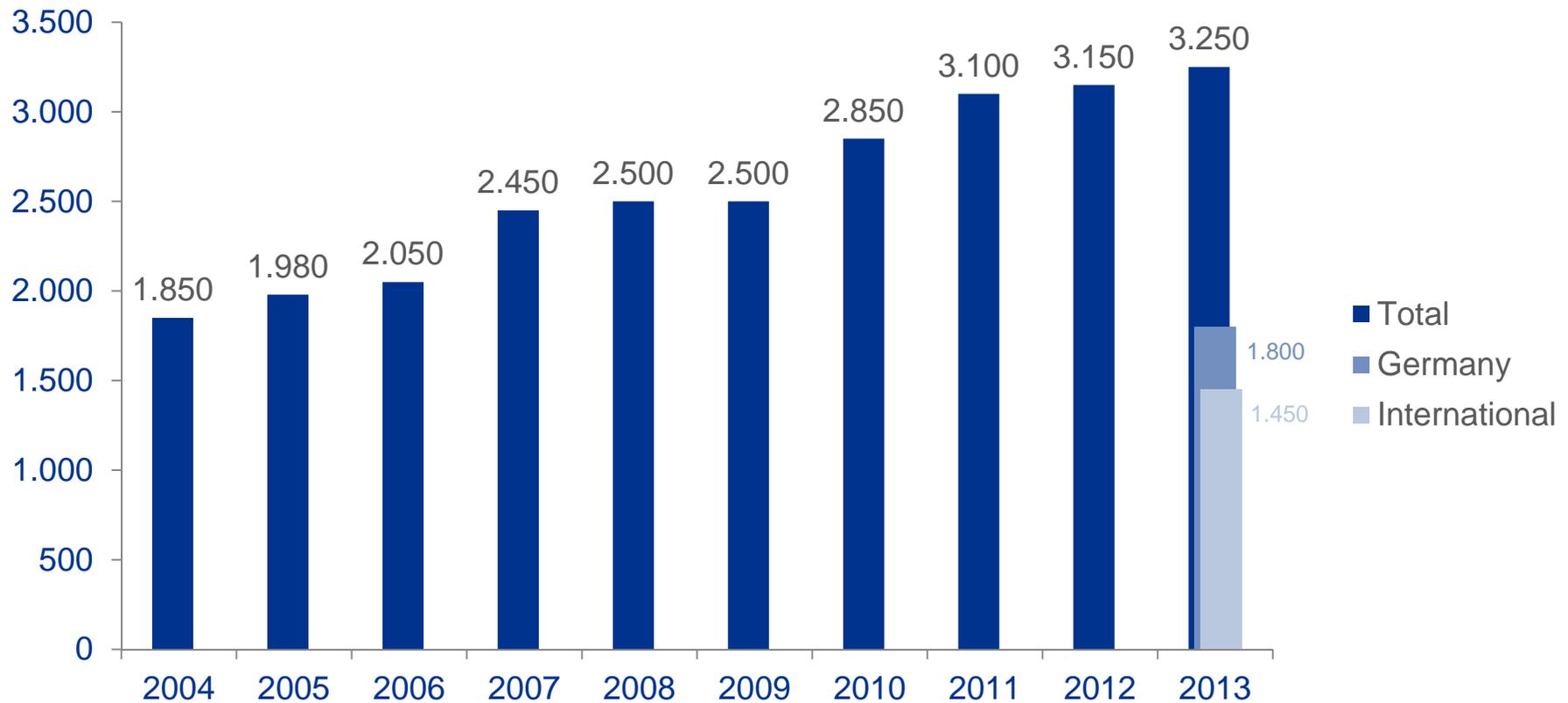
# The Employees – Our greatest Potential

- Committed employees
  - Above-average technical competence
  - Strong sense of responsibility
  - Customer focussed actions
  - Continuous advanced education
- Low rate of fluctuation
- Excellent working atmosphere
- High rate of training
- We enjoy what we do



# Employees of the ZIEHL-ABEGG-Group

## Employee growth



The Royal League



Thank you and see you again at ZIEHL-ABEGG

Movement by Perfection

**ZIEHL-ABEGG** 